

Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 10343 232007Z
ACTION EB-08

INFO OCT-01 ARA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SSO-00
INRE-00 SS-15 NSCE-00 /049 W
-----031978 232035Z /64
O 232004Z JUN 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC IMMEDIATE 1018

LIMITED OFFICIAL USE MEXICO 10343

EO 11652: NA
TAGS: EAIR, MX, US
SUBJECT: CIVAIR: GOM REQUESTS TALKS TO ESTABLISH CRITERIA
ON REDUCED FARES

1. EMBOFFS MET WITH LIC. TEBALDO MURREDU (DIRECTOR GENERAL OF TARIFFS, TERMINALS AND CONNECTED SERVICES, SECRETARIAT OF COMMUNICATIONS AND TRANSPORT) AND LIC. JOEL GUZMAN (SUBDIRECTOR GENERAL OF TARIFFS FOR MARITIME AND AIR TRANSPORT AND PORT OPERATIONS AND WORK, SCT) THE MORNING OF JUNE 23 AT THE LATTERS' REQUEST. THE TWO GOM OFFICIALS STATED THE TARIFF DEPARTMENT HAD BEEN PRESENTED WITH A SERIES OF LOW FARE FILINGS BY U.S. AIRLINES, WHICH WERE CAUSE FOR CONCERN. EXAMPLES GIVEN WERE A 35 DOLLAR MEXICO CITY-HOUSTON STANDBY FARE OF PANAM AND A 74 DOLLAR MEXICO CITY-HOUSTON-NEW ORLEANS FARE, WITH THE LATTER CITY THROWN IN FOR 4 DOLLARS OVER THE REGULAR MEXICO CITY-HOUSTON FARE. WITH RESPECT TO THE STANDBY PANAM FARE, MURREDU STATED THAT AIRLINE WOULD ADMINISTER IT AND THERE WAS NO WAY TO MONITOR ITS ACTIONS, LEAVING THE POSSIBILITY OF PANAM FILLING ITS SOON-TO-BE-INAUGURATED 747 SERVICE WITH 35 DOLLAR PASSENGERS. SUCH FARES, THEY CONTINUED, CAUSE DEVIATION IN NORMAL TRAFFIC FLOWS, PARTICULARLY WHEN INCLUDED IN OTHER LOW FARES AVAILABLE DOMESTICALLY IN THE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MEXICO 10343 232007Z

U.S. OR FROM THE U.S. TO OTHER FOREIGN DESTINATIONS, TO THE DETRIMENT OF THE OPERATIONS OF THE AIRLINES SERVING MEXICO AND OTHER FOREIGN DESTINATIONS. THEY STATED THE GOM HAS RECEIVED REPRESENTATIONS ON THE MATTER FROM THE TWO MEXICAN AIRLINES AND A NUMBER OF OTHER NON-US FOREIGN AIRLINES AND A GOVERNMENT OR TWO TO BOOT.

2. MURREDU STATED HIS AGENCY WAS LOOKING FOR A SOLUTION TO THE PROBLEMS PRESENTED BY LOW FARE REQUESTS AND THE APPROVAL OF SUCH FARES. HE SUGGESTED THAT USG AND GOM REPRESENTATIVES, TOGETHER WITH THOSE OF THE TWO MEXICAN AND THE SEVEN US CARRIERS, MEET ASAP IN MEXICO CITY TO EXPLORE THE POSSIBILITY OF SETTING CRITERIA TO GOVERN REDUCED FARE OPERATIONS. WITHOUT SOME SORT OF AGREEMENT ON CRITERIA, MURREDU CONTINUED, HIS AGENCY WOULD HAVE NO ALTERNATIVE BUT TO REJECT REDUCED FARE FILINGS WHICH WERE CONSIDERED PREDATORY OR PREJUDICIAL TO COMMERCIAL AIR OPERATIONS TO AND FROM MEXICO. TCO RESPONDED THAT IT APPEARED A MEETING INVOLVING US CARRIERS MIGHT HAVE ANTI-TRUST IMPLICATIONS FOR THE U.S., BUT THAT MURREDU'S REQUEST WOULD BE TRANSMITTED TO WASHINGTON FOR CONSIDERATION.

3. ACTION REQUESTED: REQUEST DEPARTMENT AND INTERESTED AGENCIES REVIEW REQUEST AND PROVIDE EMBASSY WITH ANSWER. IF USG UNABLE TO AGREE TO TALKS, DO WE HAVE ANY COUNTER-PROPOSALS OR SUGGESTIONS? LUCEY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRLINES, AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 23 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MEXICO10343
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780262-1018
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780626/aaaaawfw.tel
Line Count: 82
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7d7fa182-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2228275
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: GOM REQUESTS TALKS TO ESTABLISH CRITERIA ON REDUCED FARES
TAGS: EAIR, MX, US
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7d7fa182-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014